

Develop the Hygienist, Develop the Practice

A professional development workshop for dental hygienists and the entire team.

The role of the dental hygienist is much more than just clinical. In fact, the hygienist is at the heart of the modern dental practice. By developing the role of your hygienist, you'll be developing the potential of your practice.

Develop the Hygienist, Develop the Practice is the product of one of Australia's most experienced and respected dental hygienists-Laurelyn Higgins-and the practice where she works. Laurelyn and Smile Dental have spent several years developing and refining the role of the hygienist in the practice. First delivered in 2004, this is the only professional development workshop of its kind in Australia.

The workshop delivers new insights into the role of the dental hygienist in the modern dental practice-from patient care right through to marketing potential. Emphasising the relationship between dentist and hygienist, you will gain an appreciation of the benefits of working with a hygienist, and how to effectively integrate the hygienist into your practice.

The comprehensive, hands-on workshop is designed to benefit the whole team, providing the hygienist and dentist with the tools to create a successful working relationship-thereby building and strengthening your practice. Delivered in two stages, the introductory module is for practices in the initial hiring/implementation phase, while the advanced module is for those seeking to further develop the role of their existing hygienist.

Develop the Hygienist, Develop the Practice has helped dozens of dental practices around Australia to establish and advance their hygiene departments and entire practices. Read what some of our past participants think.

CDP points approved.

Module 1: introductory For practices establishing a hygiene department. • the role of the modern hygienist
 • integrating your hygienist into your practice • introducing practice systems that don't require refer
 hygiene department • the five patient types entering the hygiene department • the role of the hygie
 coordinator • "making the dentist a star" • working together seamlessly as a team • p
 care appointment 12 CDP points

Module 2: advanced For practices seeking to take their hygiene department to the next level. • the different
 people we encounter-personality profiling and the modern consumer • designing and implementing treatment plan
 protocols for the hygiene department • exceptional customer service and the patient experience • in
 treatment acceptance from the hygiene room • extended duties for the hygiene coordinator • expan
 the hygienist and expanding the practice • managing busy times, quiet times and surviving economic fluctuations
 CDP points

Module 3

A specialised workshop for neuromuscular dentistry practices.

12 CDP points

Cost

\$550 per person per module

Includes:

- course manual
- breakfast, lunch and morning/afternoon tea
- dinner Friday evening
- transfers to/from your accommodation

All modules can be completed individually or in combination.

And modules from this workshop can be combined with those from Love Your Patients, Love Your Work.

Calendar

Register